

# MUNJAL WHITE CONSULTING CORP

## Amtex Yarns Case Study



### *Making the Most of Your Sage 100 Investment*

Amtex Yarn Manufacturing Inc. is a manufacturer and distributor of high quality worsted yarn to the hosiery, fashion, home furnishing and carpeting industries. In 2001 Amtex Yarn upgraded their manufacturing process by installing the state-of-the-art Elite Compact Spinning System; a revolutionary system that produces a superior yarn product. Amtex is the most modern spinning plant in North America, able to handle any production run regardless of the size. As a result of their investment in cutting edge manufacturing technology, the yarns they produce are innovative in their strength, durability, stretch and softness.

Amtex has been a Munjal White Consulting Client since 2000 when they implemented the Sage 100 Enterprise Resource Planning solution, including Financial Accounting, Inventory Management, Purchase Order Processing, Sales Order Processing and Bill of Materials modules. *“Sage 100’s Bill of Materials module helps us to accurately determine our raw material requirements. We need to carefully plan our stock builds to ensure the effective use of our resources. And if you don’t have the right inventory to match the customer’s requirements, you can lose sales. Sage 100 helps us forecast our raw material requirements, providing greater visibility into stock that we need to purchase. We achieve lower costs through more effective buying.”* says Zein Dawood, President.

*“Sage 100 is an excellent system and looking back over the last 12 years it’s a decision that we are very happy we made. Sage 100 enables us to plan our production properly, from receiving orders to order management, buying materials, planning production and invoicing. We have saved significant amounts of time. Calculating inventory requirements and ensuring raw material availability was a lengthy, manual process using Excel. Now with Sage 100’s automated Report Generator, we receive an email each morning with the updated requirements. The report tracks inventory, customer delivery dates on orders and raw material lead times to support production scheduling.”*

Mr. Dawood relies on the services of Munjal White Consulting. *“We look upon our relationship with Munjal White Consulting as vital to our business success. Amtex has grown significantly, and Munjal White has been there to support us. Their reliability and depth of knowledge of Sage 100 has been tremendous.”*

#### Sage 100 Business Benefits

- Improvements in forecasting, material planning, stock optimization.
- Reduced costs through more effective buying reduces on-shelf inventory.
- Better use of staff resources allows business to operate more profitably.

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